

An Introduction to

EXP COMMERCIAL

expcommercial.com



EXP COMMERCIAL IS BUILT FOR ...

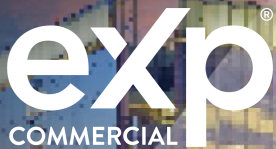
- Commercial Real Estate
- Business Brokering
- Ancillary Services



ANCILLARY SERVICES

- Title and loans
- Tax reduction and 1031 exchange
- Private equity and Impact funds
- Economic research
- Lenders and loan programs





UNIQUE MODEL

Brick-and-mortar vs. Anytime, Anywhere

Welcome Area

Commercial
Real Estate

Agent Space



WEEKLY TRAINING

Lead Generation
Social Media
Sales and Listings
Technology



EXP COMMERCIAL ACADEMY

For Junior Agents

- Learn the basic fundamentals of building a successful real estate career, including:
 - Property Val
 - Investments
 - Etc.



MENTOR PROGRAM

For Senior Agents

Senior advisors mentoring junior agents to be successful in commercial real estate.





INTERNATIONAL COLLABORATION

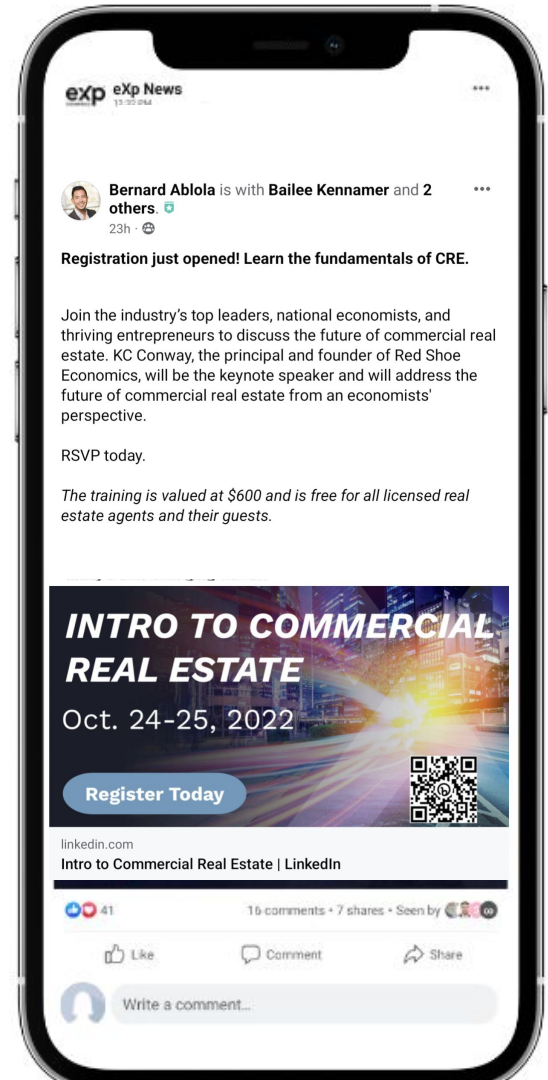
Tap into an instant
referral network of more
than **88,000 eXp agents**
across the globe

WORKPLACE

from Meta

Think Facebook, but for your company.

- Thousands of business referrals from colleagues across the globe
- Instant communication with anyone in the company
- Daily live videos and recorded trainings



Cut your operating costs

WHAT DID YOU PAY YOUR BROKERAGE LAST YEAR?

80/20 Split

\$20,000 Cap

\$250 Monthly Tech Fee

\$250 Broker Review Fee

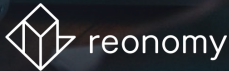
\$100 Risk Management Fee



GROW YOUR BRAND

With state of the art technology and tools

- CRM
- Property listings
- Marketing automation
- Commercial contracts
- Transaction management



* Coming Soon



EQUITY OPPORTUNITIES

Agents can become shareholders at eXp (NASDAQ: EXPI)

Sustainable Equity Plan

- Earn shares on your first transaction
- Earn shares when you fully cap
- Earn shares when an agent you sponsor closes their first transaction

ICON Agent Award

- Up to \$20,000 in stock upon the achievement of certain production and cultural goals within your anniversary year

Agent Equity Program

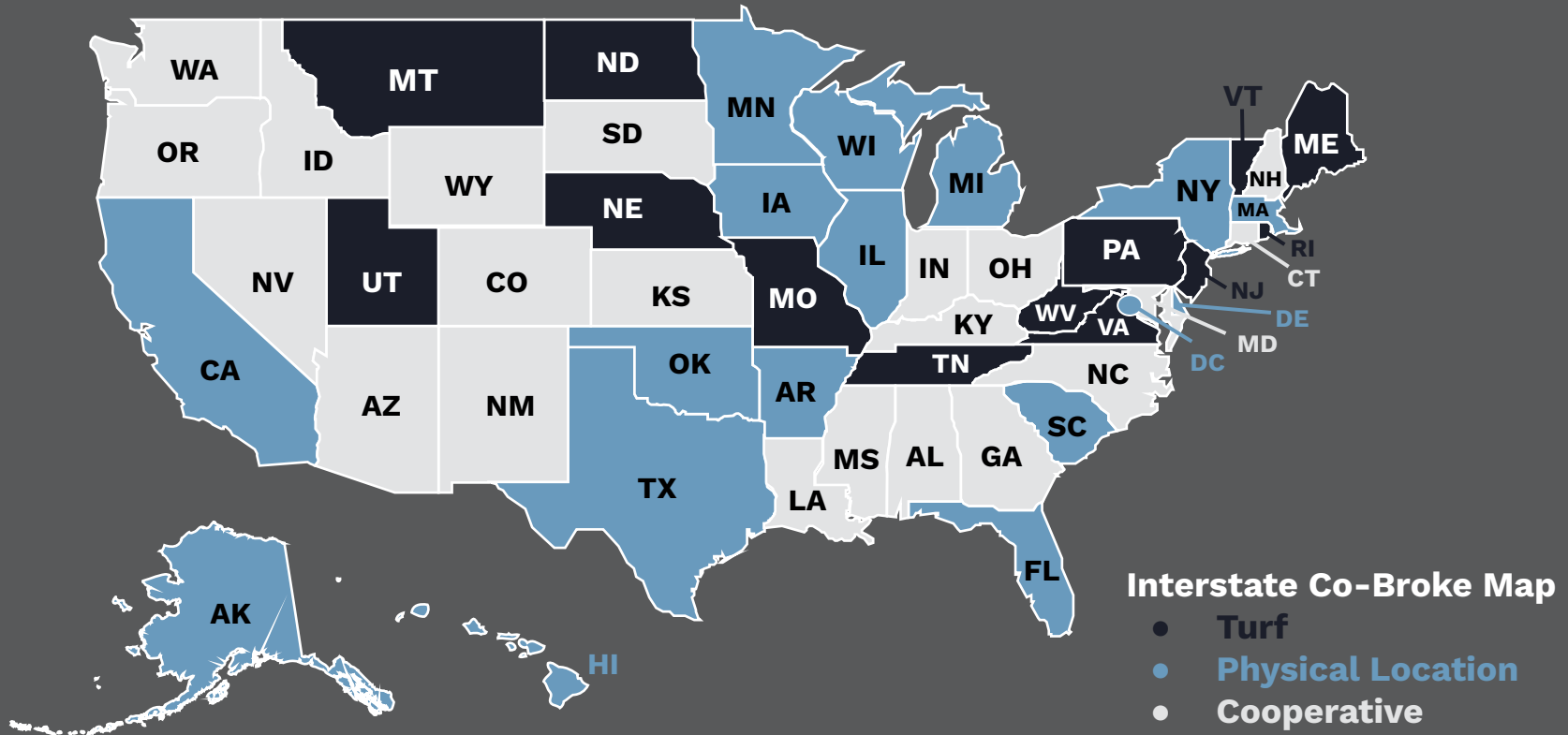
- Enroll to be paid 5% of every transaction commission with stock at a 10% discount



REVENUE SHARE PLAN

Tiers	eXpansion Share % of AGCI	eXponential Share % of AGCI	Front-line Qualifying Agent Count
Tier 1	--	3.5%	0 - 4
Tier 2	0.2%	3.8%	5 - 9
Tier 3	0.1%	2.4%	10 - 14
Tier 4	0.1%	1.4%	15 - 19
Tier 5	0.1%	0.9%	20 - 24
Tier 6	0.5%	2.0%	25 - 39
Tier 7	0.5%	4.5%	40+

INTERSTATE CO-BROKERING



Revision 3/16/23

Some states have limited conditions on portability. Please reach out to your state broker before transacting.

AGENT HEALTHCARE

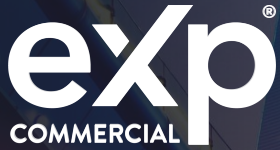
- Family coverage available
- 90% of doctors and specialists in-network
- Transparent pricing, instant quotes expagenthealthcare.com



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happening at eXp Commercial!





Apply Today

BECOME A SHAREHOLDER

expcommercial.com/join